



March 1, 2020

To Our Valued Customers:

In an effort to continue to provide our customers with the best experience possible, we are pleased to present our updated fuel surcharge program for March 2020.

In February 2020, the Department of Energy USGC jet fuel price averaged USD \$1.587 per gallon; the DOE weekly on-highway National diesel fuel price was USD \$2.941 per gallon. Taking into consideration these prices, the following fuel surcharges will apply in the month of March.

Premium – \$0.15 per lb.

Economy – 20.50%

These applied fuel surcharges are calculated based on the Premium and Economy scales, attached.

Premium FSC applies to all Airfreight/Expedited shipments and all services to/from Hawaii, Alaska and Puerto Rico. Such surcharges are determined by the US Department of Energy Gulf Coast jet fuel spot market, available at [http://www.eia.gov/dnav/pet/pet\\_pri\\_spt\\_s1\\_d.htm](http://www.eia.gov/dnav/pet/pet_pri_spt_s1_d.htm). Economy FSC applies to all other Economy Service shipments and is based on the U.S. Department of Energy's weekly on-highway national diesel fuel market, published at [http://www.eia.gov/dnav/pet/pet\\_pri\\_gnd\\_dcus\\_nus\\_w.htm](http://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_nus_w.htm).

We appreciate your business and continued support and remain committed to providing you with the best value in the market through service excellence and competitive pricing. Please contact your EFW account representative or service station should you have any questions concerning these changes.

Sincerely,

Jarrett Williams  
Senior Vice President of Finance and Administration



<b>Estes Forwarding Worldwide Economy Fuel</b>		
When the National Average On-Highway Diesel Price is:		
<b>At Least</b>	<b>But Less Than</b>	<b>Economy Surcharge</b>
\$1.10	\$1.15	2.50%
\$1.15	\$1.20	3.00%
\$1.20	\$1.25	3.50%
\$1.25	\$1.30	4.00%
\$1.30	\$1.35	4.50%
\$1.35	\$1.40	5.00%
\$1.40	\$1.45	5.50%
\$1.45	\$1.50	6.00%
\$1.50	\$1.55	6.50%
\$1.55	\$1.60	7.00%
\$1.60	\$1.65	7.50%
\$1.65	\$1.70	8.00%
\$1.70	\$1.75	8.50%
\$1.75	\$1.80	9.00%
\$1.80	\$1.85	9.50%
\$1.85	\$1.90	10.00%
\$1.90	\$1.95	10.50%
\$1.95	\$2.00	11.00%
\$2.00	\$2.05	11.50%
\$2.05	\$2.10	12.00%
\$2.10	\$2.15	12.50%
\$2.15	\$2.20	13.00%
\$2.20	\$2.25	13.50%
\$2.25	\$2.30	14.00%
\$2.30	\$2.35	14.50%
\$2.35	\$2.40	15.00%
\$2.40	\$2.45	15.50%
\$2.45	\$2.50	16.00%
\$2.50	\$2.55	16.50%
\$2.55	\$2.60	17.00%
\$2.60	\$2.65	17.50%
\$2.65	\$2.70	18.00%
\$2.70	\$2.75	18.50%
\$2.75	\$2.80	19.00%
\$2.80	\$2.85	19.50%

<b>Estes Forwarding Worldwide Premium Fuel</b>		
When the Gulf Coast Kerosene Jet Fuel Price is:		
<b>At Least</b>	<b>But Less Than</b>	<b>Premium Surcharge</b>
\$0.551	\$0.620	\$0.01
\$0.621	\$0.690	\$0.02
\$0.691	\$0.760	\$0.03
\$0.761	\$0.830	\$0.04
\$0.831	\$0.900	\$0.05
\$0.901	\$0.970	\$0.06
\$0.971	\$1.040	\$0.07
\$1.041	\$1.110	\$0.08
\$1.111	\$1.180	\$0.09
\$1.181	\$1.250	\$0.10
\$1.251	\$1.320	\$0.11
\$1.321	\$1.390	\$0.12
\$1.391	\$1.460	\$0.13
\$1.461	\$1.530	\$0.14
\$1.531	\$1.600	\$0.15
\$1.601	\$1.670	\$0.16
\$1.671	\$1.740	\$0.17
\$1.741	\$1.810	\$0.18
\$1.811	\$1.880	\$0.19
\$1.881	\$1.950	\$0.20
\$1.951	\$2.020	\$0.21
\$2.021	\$2.090	\$0.22
\$2.091	\$2.160	\$0.23
\$2.161	\$2.230	\$0.24
\$2.231	\$2.300	\$0.25
\$2.301	\$2.370	\$0.26
\$2.371	\$2.440	\$0.27
\$2.441	\$2.510	\$0.28
\$2.511	\$2.580	\$0.29
\$2.581	\$2.650	\$0.30
\$2.651	\$2.720	\$0.31
\$2.721	\$2.790	\$0.32
\$2.791	\$2.860	\$0.33
\$2.861	\$2.930	\$0.34
\$2.931	\$3.000	\$0.35



<b>Estes Forwarding Worldwide Economy Fuel</b>		
When the National Average On-Highway Diesel Price is:		
<b>At Least</b>	<b>But Less Than</b>	<b>Economy Surcharge</b>
\$2.85	\$2.90	20.00%
\$2.90	\$2.95	20.50%
\$2.95	\$3.00	21.00%
\$3.00	\$3.05	21.50%
\$3.05	\$3.10	22.00%
\$3.10	\$3.15	22.50%
\$3.15	\$3.20	23.00%
\$3.20	\$3.25	23.50%
\$3.25	\$3.30	24.00%
\$3.30	\$3.35	24.50%
\$3.35	\$3.40	25.00%
\$3.40	\$3.45	25.50%
\$3.45	\$3.50	26.00%
\$3.50	\$3.55	26.50%
\$3.55	\$3.60	27.00%
\$3.60	\$3.65	27.50%
\$3.65	\$3.70	28.00%
\$3.70	\$3.75	28.50%
\$3.75	\$3.80	29.00%
\$3.80	\$3.85	29.50%
\$3.85	\$3.90	30.00%
\$3.90	\$3.95	30.50%
\$3.95	\$4.00	31.00%
\$4.00	\$4.05	31.50%
\$4.05	\$4.10	32.00%
\$4.10	\$4.15	32.50%
\$4.15	\$4.20	33.00%

DOE National Fuel Index as published weekly at  
<http://tonto.eia.doe.gov/oog/info/wohdp/diesel.asp>

<b>Estes Forwarding Worldwide Premium Fuel</b>		
When the Gulf Coast Kerosene Jet Fuel Price is:		
<b>At Least</b>	<b>But Less Than</b>	<b>Premium Surcharge</b>
\$3.001	\$3.070	\$0.36
\$3.071	\$3.140	\$0.37
\$3.141	\$3.210	\$0.38
\$3.211	\$3.280	\$0.39
\$3.281	\$3.350	\$0.40
\$3.351	\$3.420	\$0.41
\$3.421	\$3.490	\$0.42
\$3.491	\$3.560	\$0.43
\$3.561	\$3.630	\$0.44
\$3.631	\$3.700	\$0.45
\$3.701	\$3.770	\$0.46
\$3.771	\$3.840	\$0.47
\$3.841	\$3.910	\$0.48
\$3.911	\$3.980	\$0.49
\$3.981	\$4.050	\$0.50

DOE Gulf Coast Kerosene Jet Fuel Index published weekly at  
[http://tonto.eia.doe.gov/dnav/pet/pet\\_pri\\_spt\\_s1\\_d.htm](http://tonto.eia.doe.gov/dnav/pet/pet_pri_spt_s1_d.htm)